

HOW TO-Logo: Your logo is your company brand! This is the star!

#### **HOW TO—Capability Statement:**

Ensure that the buyer doesn't have to guess what your onesheet is by titling the document.

# **CAPABILITY STATEMENT**

Tag Line if You Have One

HOW TO—Create Interest: You want your capability statement to stand out. Add a few elements like pictures or a tag line.



## Company Overview

COMPANY NAME, formed in widgets for unique needs. O industry expert with sixty-o foundation for providing to widgets they need in an eve environment, COMPANY NA medical and agriculture clie

**HOW TO—Company Overview:** 

Give a brief synopsis of what your company is about! You can't share everything, just the highlights needed to get another conversation with the buyer.

premium production domestically and globally.

#### **Company Data**

**DUNS** 999999

**HOW TO—Company Data: Include DUNS, NAICS Codes, UNSPSC and** 

NAICS other similar numbers. 999999

## **Core Competencies**

- Widget Manufacturing
- Design of Proprietary Widge
- Warehousing Solutions
- **Global Supplier**

#### **HOW TO—Core Competencies:**

Share your main business! Where do you get most of your revenue from? What are your primary products/services?

#### **Certifications**

SBA WOS certified WBEN

**HOW TO—Certifications: Use** updated logos when possible. If not, write out the certification. NOTE: If you have the SBA WOSB, please type out the letters, don't use the old logo.

### Differentiators

- On-Site Consultation
- 24/7 Customer Service
- 24-Hour Order Turnaround (
- Special Orders Overnight
- Staff is Widget Certified and

**HOW TO-Differentiators: What do** you do that other manufacturing widgets don't do? What makes me want to buy from your company?

**HOW TO—Past Performance: A** 

list of the organizations you've

serviced or major projects.

## Our mission is to exceed the needs of clients with

a procisa raliable safe **HOW TO—Pull Out Quote: If you** 

have room you may add a quote or a mission statement.

t<del>omers are oa</del>i business.

## Past Performance

- Big 4 Automotive Company
- Medical Supplies Incorporate
- Farmers United
- Tier 1 Automotive Supplier
- National Agriculture Manufactur
- International Company

#### **Company Contact**

YOUR NAME, O

Street Suite

City, State, Zip

P: Phone numbe

E: email where v

Simply follow this guide. Ensure that your name as owner is the contact name listed.

**HOW TO—Company Contact:** 

W: web site address

